

Communication, Trust, and Commitment

WYA MENTOR TRAINING



roday's ChalleNGe...Tomorrow's Success



Keys to a Successful Relationship

▶ Communication

- ▶ Trust
- **▶**Commitment







Components of Communication

Verbal

The words we choose

Paraverbal

How we say the words

Nonverbal

Our body language





Effective Communication

Do's

- Be genuine and respectful
- Be careful about using slang
- Be comfortable with silence
- Be accepting even though you may not agree
- Be aware of your body language and facial expressions
- Be positive with your feedback



Don't

- Tell them how they should feel
 - You need to be more grateful
- Ignore their feelings
- Pay attention to anything else
- Interrupt
- ▶ Compare your own experiences
 - ▶ When I was your age...





Building Emotional Safety	Use "WE" language
Validate the cadet's feelings	Sense of empathy
Your cadet wants to be heard, not fixed	Shared responsibility
Confirm your understanding	How can we fix this?
	What can I do to better support you (creates a bond)?

Heard, not fixed



Heard, not fixed







Reassuring Advice Information I remember my first Break ups can be tough. It's natural for breakup, here's you to be hurt and what you need to do... upset. I'm here for you if you want to talk. There You really need to are also people who talk to a counselor are trained to help about that. you work through these feelings. You'll get over it. You are not alone. Stop worrying so much.

Heard, not fixed

Keys to a Successful Relationship

Communication

Trust

Commitment





Trust

Trust is:

Reasons trust may develop slowly:

Tangible

Measurable

Practiced

Essential

FFR ONS

Fear
Negative experiences
Social influences
Individualism

We are trusted to the degree people believe in our ability, consistency, and commitment.

Your cadet has lived different experiences, it could be difficult for them to trust you quickly.

TRUST

- Provide clarity
- Be consistent
- Create a safe place to fail
- Contribute to the conversation
- Focus on your cadet





Cultural Awareness

Know your audience

- Listen to understand, not to respond
- You can relate to your cadet, even if you lived different experiences
- Be aware of their culture
 - ▶ Is there eye contact
 - Are you being clear
 - What is respectful/appropriate



Keys to a Successful Relationship

Communication

- ► Trust
- Commitment



Why is Commitment Important?

Committed people are more effective

Commitment encourages cooperation

Committed people don't give up Commitment encourages resilience





Tips for Building Commitment

Commitment grows steadily, but slowly. Be patient.

Appreciate whatever level of commitment a person can make.

REMEMBER:

Commitment takes time.

Listen, listen, listen.

YOUR TURN!

Create a Commitment statement for your cadet!

Remember:

Be genuine and respectful

Assure that you will do what you can to help.

Committed people are more effective

SAMPLE:

"As your mentor, I am committed to being a _____ (trustworthy, supportive, positive, etc.) adult in your life who will _____ (listen to you, respect your ideas, help you with your plan, introduce you to people, etc.)."