SONIM

HANDSET technology: Rugged vs Ultra rugged FirstNet Ready

WE SERVE THE PEOPLE WHO SERVE US

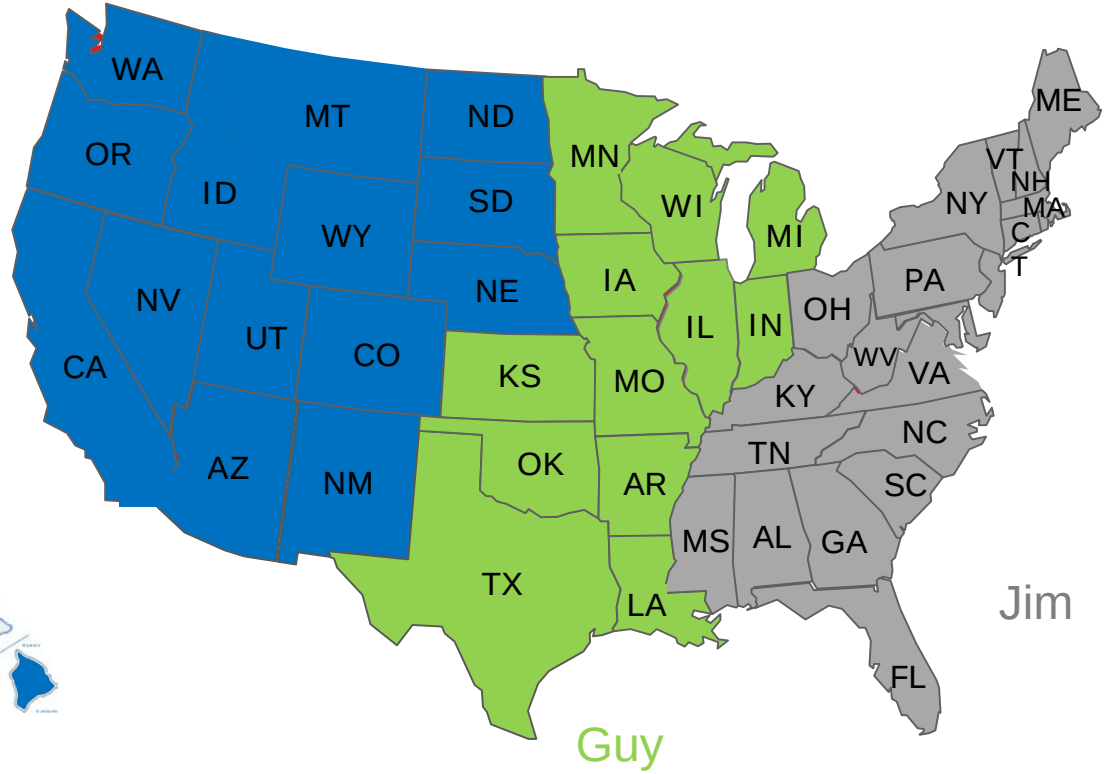
APRIL 2018

sonim®

WE SERVE THE PEOPLE
WHO SERVE US

Sonim AT&T Team

Victor +
HI & AK



SALES

Chip Frederking
General Manager – AT&T
c.frederking@sonimtech.com
770-318-3829
EPTT: 770-318-3829

Matthew McFee
Senior Sales Director – AT&T
FirstNet & Indirect
m.mcfee@sonimtech.com
770-316-0004

Jim Daley
Sales Director – AT&T East
j.daley@sonimtech.com
407-616-9544
EPTT: 650-727-2253

Guy Dugas
Sales Director – AT&T Central
g.dugas@sonimtech.com
650-863-7329
EPTT: 650-863-7329

Victor Bennett
Sales Director – AT&T West
V.Bennett@sonimtech.com
619-520-0888
EPTT: 619-520-0888

PUBLIC SAFETY EXPERT

Roger Wespe
Natl. Manager Strategy – Public Safety
r.wespe@sonimtech.com
650-781-2790

CLIENT SERVICES

Lorenzo Cuevas
FSE
l.cuevas@sonimtech.com
650-888-2095

Andreas Schehahn
FSE
a.schlehahn@sonimtech.com
650-353-9857

Wayne Parham
FSE
w.parham@sonimtech.com
650-576-0499

Accessories

Erin Luzzi
Director of Marketing - Industrial Accessories
e.luzzi@sonimtech.com
650-483-3958

Applications

Jay Maniar
VP– Corp Development
j.maniar@sonimtech.com
650-867-6829

To open a Ticket simple send e-mail to: Support@sonimtech.com

Sonim warranty and care support: 1-888-858-9460

Sonim Mission Critical Solution

XP8 & XP5s Roadmap

Bridging The Divide between LMR & Broadband Mission Critical Handsets

sonim®

WE SERVE THE PEOPLE
WHO SERVE US

Meet Sonim XP5s.

Ultra-rugged design for mission critical communication.

sonim.

Features that work together beautifully, reliably.

1 World's most rugged voice communications tool
MIL-810G, IP-68, Non Incendive Class I, II, III Div 2, and backed by the industry leading 3-year comprehensive warranty.

3 Dedicated glove-friendly buttons
Large tactile button for Push-To-Talk capabilities, and volume up and down controls.

5 Dedicated SOS red alert button for lone worker/man down solutions
Emergency event triggers automatic voice call to emergency response. Intelligent accelerometer monitors for and detects potentially hazardous events.

7 Sonim SecureAudio Connector
Securely attach mission critical audio accessories that are powered by the handset (no external batteries required).

2 Ultra loud audio communication
Loud and clear audio with 100dB+ speakers and noise cancellation; supports traditional voice calls, and Push-To-Talk talk-groups

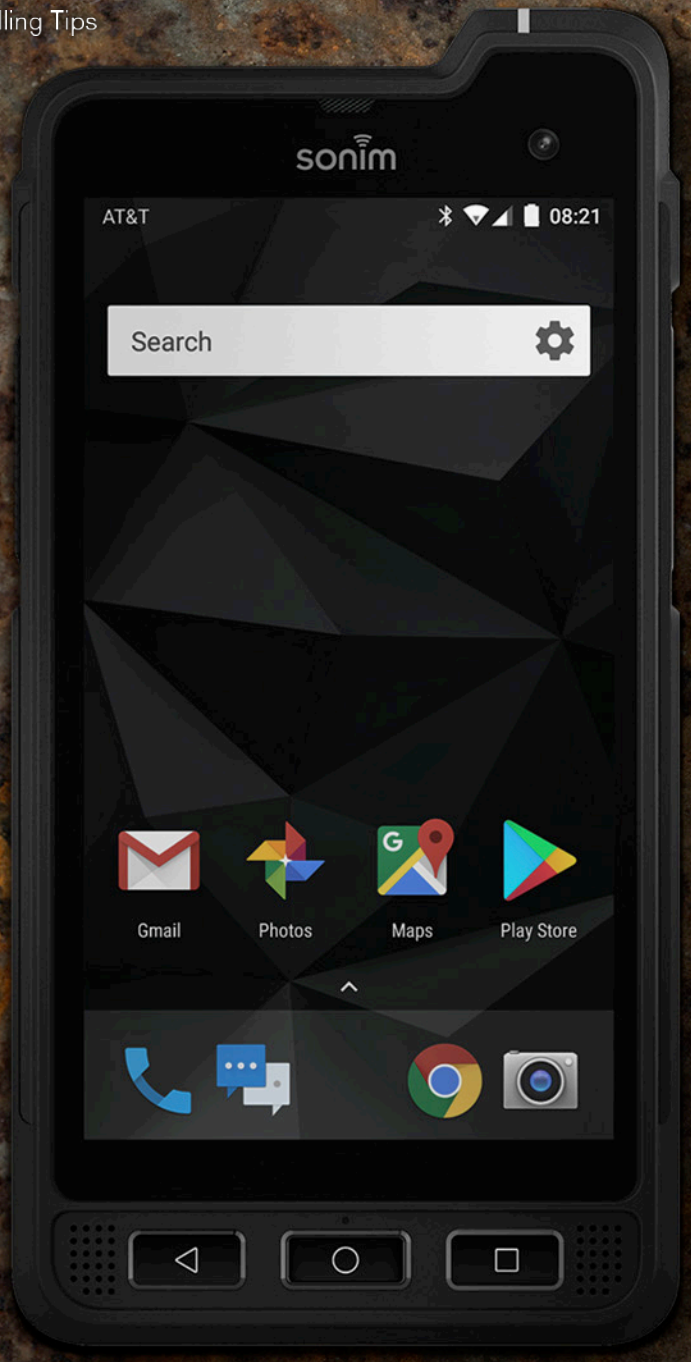
4 Dual-shift battery life
Replaceable 3180mAh battery provides 25 hours of talk time or 25 days (600 hours) of standby time.

6 Innovative XPand connectivity interface
Sonim's XPand interface extends the capabilities of the handset through rugged attached peripherals, such as the XPand Channel Selector or Direct Mode Modules.

Sonim XP8.

The world's toughest, most reliable ultra-rugged smartphone.

/01 /02 /03 /04 /05 /06 /07



sonim

- **Sonim XP8**

Features

1 World's most rugged, B14, Android device
MIL810G, IP-68 and IP-69, Non Incendive Class I, II, III Div 2, and backed by the industry leading 3-year comprehensive warranty.

2 Gloved & wet finger friendly touchscreen
5" puncture resistant, glove and wet compatible touchscreen, visible in direct sunlight.

3 Dual-shift battery life
Replaceable 4900mAh battery provides 30 hours of talk time or 30 days (720 hours) of standby time.

4 Ultra-loud audio communication
Loud and clear audio with 100dB+ speaker and noise cancellation; supports traditional voice calls, and Push-To-Talk talk-groups.

5 Innovative XPand connectivity interface
Sonim's XPand interface extends the capabilities of the handset through rugged attached peripherals, such as the XPand Channel Selector or Direct Mode Modules.

6 Sonim SecureAudio Connector
Securely attach mission critical audio accessories that are powered by the handset (no external batteries required).

7 Glove-friendly tactile buttons
Programmable button for applications, such as initiating the camera or video. Large, dedicated button for Push-To-Talk.

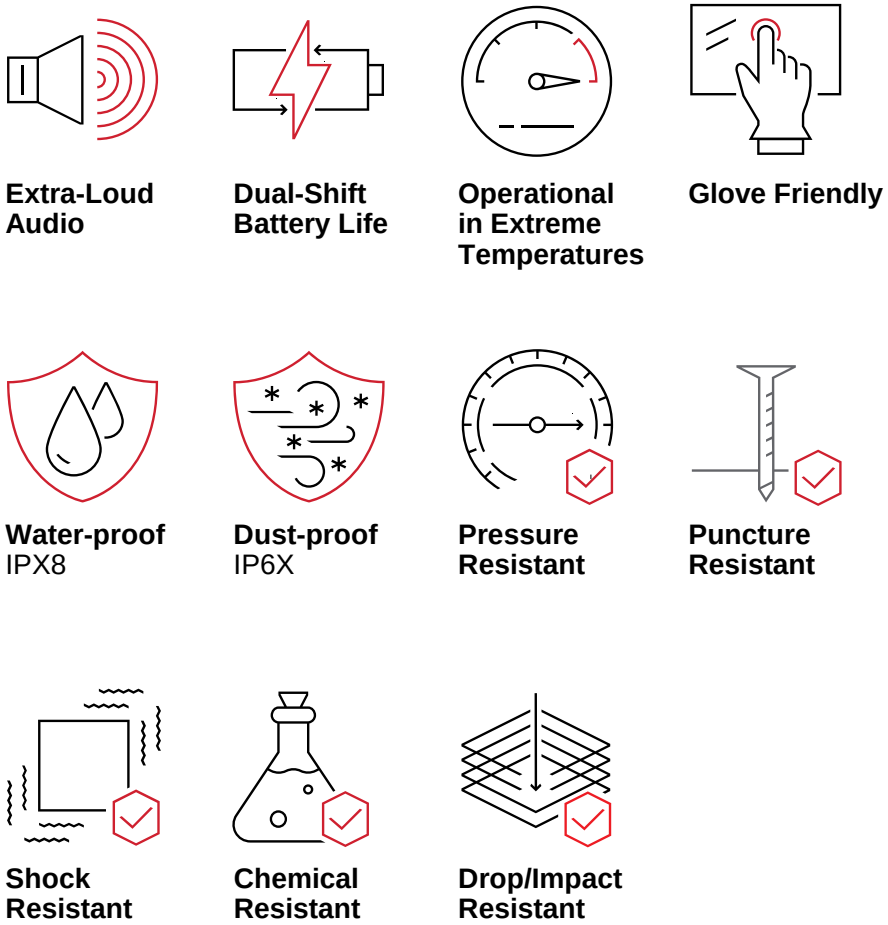
8 Dedicated SOS red alert button
Dedicated SOS red alert button.

- **Rugged Performance Standards (RPS)**

Devices so tough, we hold them to a higher, more rigorous set of standards.

- Testing should be at the core of any rugged device. But to build the world's most rugged, simply meeting industry standards is not enough.
- So we exceed them with **Sonim Rugged Performance Standards.**

RPS Criteria



- **Rugged Performance Standards (RPS)**

No device, or warranty, more robust.

- Of course the benefits of all this testing go beyond being able to provide the world's most rugged and reliable devices.
- It allows you to offer your customers the industry's most inclusive and most robust warranty.

Covers everything but the battery for 3 years, a full year longer than our closest competitor.

- Sonim XP5s and XP8 Accessories

Sonim SecureAudio Connector

- Securely attach mission critical audio accessories that are powered by the handset (no external batteries required).

Products shown
RSMs
RSM with Channel Selector
PTT Handsets

sonim

- **Sonim XP5s and XP8 Accessories**

Vehicle kits for safe and reliable call management on the go.

- **In-Vehicle Accessories**

Professional Install Kits

Passive Locking & Non-locking Cradles

sonim

- **Sonim XP5s and XP8 Accessories**

Off-network communication that keeps you connected.

- **XPand Direct Mode**

sonim.

Hardware Features

1 Communication everywhere
Communicate with up to 100 co-workers within a 1-2 mile radius without cellular coverage

2 Antenna, Fixed Removable
1 Watt Transmission Power over 900MHz ISM

3 Powered by the phone
Uses Sonim's innovative XPand Connector to draw power from the phone's extra-large battery

4 Integration with Push-To-Talk
Designed to work with carrier Push-To-Talk Solutions

5 Rugged design
IP-65 Rated and Designed for Drops from 1.2m

6 SecureAudio Connector
Audio routed handset or connected accessories

Thank You

sonim®

WE SERVE THE PEOPLE
WHO SERVE US